Social Indicators Research Series 50

### M. Joseph Sirgy

# The Psychology of Quality of Life

Hedonic Well-Being, Life Satisfaction, and Eudaimonia

Second Edition



The Psychology of Quality of Life

#### Social Indicators Research Series

#### Volume 50

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## The Psychology of Quality of Life

Hedonic Well-Being, Life Satisfaction, and Eudaimonia

Second Edition



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*This book is dedicated to all quality-of-life researchers worldwide.* 

#### Preface

In 2002, I wrote *The Psychology of Quality of Life* that was published by Kluwer Academic Publishers. The current book is an attempt to update the first edition that was published in 2002. The amount of research in quality of life (QOL) over the last decade has been enormous. Therefore, this second edition of the book is essentially a major overhaul of the book. I tried to incorporate much of the recent research in this area in this new edition. The references section at the end of the book is "huge," a testimony of the amount of the research on subjective well-being that was published during the last decade.

The second edition is divided into six major parts. Part I is essentially the introduction. This part has three chapters. Chapter 1 lays the philosophical foundation of much of the research in the subjective aspects of OOL in terms of three major constructs: hedonic well-being, life satisfaction, and eudaimonia. Although throughout the book I tried to be as specific as possible in the way QOL researchers use the concepts of *hedonic well-being* (other interchangeable terms and concepts include emotional well-being, happiness, the affective component of subjective well-being, positive and negative affect, etc.), life satisfaction (OOL researchers refer to this concept as the cognitive component of subjective well-being), and eudaimonia (QOL researchers use terms such as psychological well-being, self-actualization, self-realization, individual growth, self-development, mental health, flourishing, etc.), I sometimes used the term subjective QOL, subjective well-being, or happiness as a "catch-all" concept. In other words, in the absence of specificity, I made reference to subjective well-being or the subjective aspects of QOL. In Chap. 2, I covered much of the research that deals with major distinctions among subjective well-being constructs. In Chap. 3, I made a case for the importance of the research in the psychology of QOL. I discuss much of the research showing the beneficial effects of happy people at work, to health, and to society at large.

Part II of the book focuses on research dealing with objective reality. That is, I described research showing how sociocultural factors (Chap. 4); income factors (Chap. 5); other demographic factors such as age, gender, and education (Chap. 6); personal activities (Chap. 7); and biological and health conditions (Chap. 8) affect

subjective well-being. These conditions essentially reflect the actual internal and the external physical environment that an individual finds oneself in. This objective reality impinges on his subjective well-being.

Part III of the book focuses on subjective reality. Objective reality ultimately translates into subjective reality, and in this context, the individual transforms information from "objective reality" into "subjective reality," which in turn influences the individual's sense of well-being. Subjective reality can be in the form of personality (Chap. 9), affect and cognition (Chap. 10), beliefs and values (Chap. 11), needs and need satisfaction (Chap. 12), goals (Chap. 13), self-concept (Chap. 14), and social comparisons (Chap. 15). We discussed not only how the individual processes information from the objective environment but also how he or she manipulates this information that ultimately puts a dent into his or her subjective well-being.

Part IV focuses on the psychology of well-being that is specific to life domains. In this context, I began this part of the book with a chapter dealing with domain dynamics (Chap. 16). This chapter covered much of the theories explaining how domain satisfaction plays a role in subjective well-being. Then I described much of the research in relation to work well-being (Chap. 17), residential well-being (Chap. 18), material well-being (Chap. 19), social/family/marital well-being (Chap. 20), health well-being (Chap. 21), leisure well-being (Chap. 22), and well-being in other less salient life domains such as spiritual well-being, political well-being, educational well-being, and environmental well-being (Chap. 23).

In Part V of the book, I reviewed much of the research on special populations. Specifically, Chap. 24 focuses on the psychology of QOL in relation to children, youth, and college students. Chapter 25 focuses on the well-being of the elderly; Chap. 26, on well-being issues of women; Chap. 27, the well-being of entire countries; and Chap. 28 covers a potpourri of other population groups such as the disabled, drug addicts, prostitutes, emergency personnel, immigrants, teachers, and caregivers.

The final part of the book (Part VI) has two chapters. Chapter 29 focuses on theories and models of subjective well-being that attempt to integrate and unify disparate concepts and programs of research in subjective well-being. In the final chapter (Chap. 30), I offered my concluding thoughts by addressing the importance of the psychology of QOL in the context of public policy. That is, I echoed the overall sentiment by the vast majority of QOL researchers that public policy should be, at least in part, guided by happiness research. But also I warned the reader that happiness research is not enough. The call to action is to broaden our approach in happiness research to incorporate other aspects of QOL research at higher levels of analysis (i.e., the group level, the community level, the societal level).

This book contains much rich information about the psychology of QOL (hedonic well-being, life satisfaction, and eudaimonia). I hope that readers of this book will find this book helpful to their own understanding of QOL issues and most importantly in guiding their own research agenda in subjective well-being.

Happy reading, Joe Sirgy

#### Contents

#### Part I Introduction

1	Ph	nilosophical Foundations, Definitions, and Measures	5			
	1	Happiness Is Both a Philosophical and Psychological Concept	5			
	2	Happiness as a Strong and Universal Motive	6			
	3	Bentham Versus Aristotle	6			
	4	Three Philosophical Views of Happiness	7			
		4.1 Psychological Happiness (Hedonic				
		or Emotional Well-Being)	7			
		4.2 Prudential Happiness (Life Satisfaction or the				
		Cognitive Component of Subjective Well-Being)	13			
		4.3 Perfectionist Happiness (Eudaimonia				
		or Psychological Well-Being)	18			
	5	Conclusion	23			
	Re	eferences	23			
2	Further Distinctions Among Major Subjective QOL Concepts					
2	Fu	Irther Distinctions Among Major Subjective QOL Concepts	31			
2	Fu 1	Inther Distinctions Among Major Subjective QOL Concepts           Subjective Versus Objective QOL	31 31			
2						
2	1	Subjective Versus Objective QOL	31			
2	1 2	Subjective Versus Objective QOL Inputs Versus Outcomes of QOL	31 33			
2	1 2 3	Subjective Versus Objective QOL Inputs Versus Outcomes of QOL Inner Versus Outer Aspects of QOL	31 33 34			
2	1 2 3 4	Subjective Versus Objective QOL Inputs Versus Outcomes of QOL Inner Versus Outer Aspects of QOL Happiness Versus Life Satisfaction	31 33 34 35			
2	1 2 3 4	Subjective Versus Objective QOL Inputs Versus Outcomes of QOL Inner Versus Outer Aspects of QOL Happiness Versus Life Satisfaction Subjective Well-Being as an Umbrella Concept	31 33 34 35 36			
2	1 2 3 4	Subjective Versus Objective QOL Inputs Versus Outcomes of QOL Inner Versus Outer Aspects of QOL Happiness Versus Life Satisfaction Subjective Well-Being as an Umbrella Concept 5.1 Cognitive Versus Affective	31 33 34 35 36 38			
2	1 2 3 4	Subjective Versus Objective QOLInputs Versus Outcomes of QOLInner Versus Outer Aspects of QOLHappiness Versus Life SatisfactionSubjective Well-Being as an Umbrella Concept5.1Cognitive Versus Affective5.2Positive Versus Negative	31 33 34 35 36 38 39			
2	1 2 3 4 5	Subjective Versus Objective QOLInputs Versus Outcomes of QOLInner Versus Outer Aspects of QOLHappiness Versus Life SatisfactionSubjective Well-Being as an Umbrella Concept	31 33 34 35 36 38 39 40			
2	1 2 3 4 5	Subjective Versus Objective QOLInputs Versus Outcomes of QOLInner Versus Outer Aspects of QOLHappiness Versus Life SatisfactionSubjective Well-Being as an Umbrella Concept	31 33 34 35 36 38 39 40 40			

C	Consequences of Hedonic Well-Being, Life Satisfaction,			
ar	nd Eudaimonia			
1	QOL Effects on Health			
2	QOL Effects on Achievement and Work			
3	QOL Effects on Social Relationships, Prosocial Behavior,			
	Trust, and Future Happiness			
4	How Much Happiness Is Optimal?			
5	Happiness Is Adaptive			
6	Summary			
Re	eferences			

#### Part II Objective Reality and Its Effects on Subjective QOL

4	Ef	Effects of Socioeconomic, Political, Cultural,						
	an	d Other Macro Factors on QOL	63					
	1	A Theoretical Model Linking Socioeconomic, Political,						
		and Cultural Factors with QOL	63					
	2	Macro Effects on QOL	65					
		2.1 Economic Effects on QOL	65					
		2.2 Political Effects on QOL	70					
		2.3 Sociocultural Effects on QOL	72					
	3	Summary	76					
	Re	eferences	76					
5	Ef	fects of Income and Wealth on Subjective QOL	81					
	1	Effect of Wealth on Subjective QOL:						
		Individual Level and Short Term	81					
	2	Effect of Wealth on Subjective QOL:						
		Individual Level and Long Term	85					
	3	Effect of Wealth on Subjective QOL:						
		National Level and Short Term	86					
	4	Effect of Wealth on Subjective QOL:						
		National Level and Long Term	88					
	5	Conclusion	90					
	Re	ferences	91					
6	Ef	fects of Other Demographic Factors on Subjective QOL	95					
	1	Effects of Age	95					
	2	Effects of Gender	97					
	3	Effects of Marital Status, Family Composition,						
		and Family Life Cycle	98					
	4	Effects of Education	100					
	5	Effects of Work-Related Demographics	102					
	6	Effects of Community-Related Demographics	103					
	7	Effects of Ethnicity and Minority Status	103					
	8	Effects of Religious Affiliation	104					
	9	Summary	104					
	Re	eferences	105					

7	Ef	fects	of Personal Activities on Subjective QOL	109				
	1	QOI	Theories Related to Activities	109				
		1.1	Classical Conditioning	109				
		1.2	Activity	110				
		1.3	Flow	111				
		1.4	Personal Expressiveness	111				
	2	Effe	cts of Specific Activities on QOL	113				
		2.1	Social Activities	113				
		2.2	Leisure and Recreation Activities	114				
		2.3	Spiritual and Community Activities	115				
		2.4	Economic Activities	117				
	3	Con	clusion	118				
	Re	feren	ces	118				
8	Effects of Genetics, Health, Biology, the Environment,							
U			ags on Subjective QOL	123				
	1		cts of Genetics	123				
	2		cts of Health Factors	124				
	3		cts of Biological/Physiological Factors	126				
	4		cts of the Physical Environment	127				
	5		cts of Drugs and Substance Abuse	128				
	6		ard an Integration of Neurochemical Concepts					
			ted to Subjective QOL	130				
	7		ard an Integration of Concepts Related					
			e Brain Reward Center	132				
	8		mary	134				
	-		ces	135				

#### Part III Subjective Reality and Its Effects on Subjective QOL

9	Ef	fects	of Personality on Subjective QOL	141
	1	Whi	ch Personality Traits Affect Subjective QOL?	141
		1.1	Neuroticism and Extraversion	141
		1.2	Self-Esteem	142
		1.3	Affective Disposition	143
		1.4	Mindfulness	143
		1.5	Character Strengths	145
		1.6	Other Personality Traits	146
	2	The	ories Explaining How Personality	
			iences Subjective QOL	147
		2.1	Instrumental Theory	147
		2.2	Temperament Theory	147
		2.3	Top-Down Theory	148
		2.4	Set-Point Theory	149
		2.5	Genotype Theory of Happiness	150
	3	Sum	imary	150
	Re		ces	151
	Re	eferen	ces	151

10	Ef	fects of Affect and Cognition on Subjective QOL	155
	1	Mood	155
	2	Causal Attribution	156
	3	Appraisals	157
	4	Personal Meaning	159
	5	Habituation	161
	6	Cognitive Frames	161
	7	Summary	162
	Re	ferences	163
11	Ef	fects of Beliefs and Values on Subjective QOL	165
	1	Effects of Generalized Beliefs on Subjective QOL	165
		1.1 Effects of Positive Views	165
		1.2 Effects of Trust	166
		1.3 Effects of Forgiveness and Gratitude	166
		1.4 Effects of Political Persuasion	167
		1.5 Effects of Religious Beliefs	167
		1.6 Effects of Social Axioms	168
	2	Effects of Personal Values on Subjective QOL	168
		2.1 Effects of Individualism-Collectivism Orientation	171
		2.2 Effects of Secularism	172
		2.3 Effects of Materialism	172
	3	Summary	174
	Re	ferences	174
12	Ef	fects of Needs and Need Satisfaction on Subjective QOL	179
	1	Concepts and Theories	179
		1.1 Needs for Having, Loving, and Being	179
		1.2 Needs for Being, Belonging, and Becoming	180
		1.3 Physical, Social, and Self-Actualization Needs	180
		1.4 The Need for Self-Determination	183
		1.5 The Needs for a Pleasant Life, an Engaged Life,	
		and a Meaningful Life	185
		1.6 The Human Need for Flourishing	187
		1.7 The Need for a Life Purpose	188
	2	Summary	189
	Re	ferences	189
13	Ef	fects of Goals on Subjective QOL	191
	1	Goal Valence	192
		1.1 Effects of Meaningful Goals	192
		1.2 Effects of Intrinsic Versus Extrinsic Goals	193
		1.3       Effects of Abstract Versus Concrete Goals	193
		1.4       Effects of Hygiene Versus Motivational Goals	194
		1.5       Effects of Approach Versus Avoidance Goals	194
		1.6 Effects of Goals Related to Deprived	
		Versus Nondeprived Needs	195
		· · · · · · · · · · · · · · · · · · ·	

		1.7	Effects of Autonomous Versus Nonautonomous Goals	196
		1.8	Effects of Goals Related to Flow	196
	2	Goal	Expectancy	197
		2.1	Effects of Adaptable Versus Nonadaptable Goals	197
		2.2	Effects of Goals That Are Congruent Versus	
			Noncongruent with Cultural Norms	199
		2.3	Effects of Goals That Are Congruent Versus	
			Noncongruent with Personal Motives	200
		2.4	Effects of Goals That Are Congruent Versus	
			Noncongruent with Personal Resources	201
		2.5	Effects of Goals That Are Realistic Versus Nonrealistic	201
		2.6	Effects of Goal Conflict	202
	3	Goal	Implementation and Attainment	202
		3.1	Effects of Goal Commitment	204
		3.2	Effects of Recognition of Goal Attainment	205
		3.3	Effects of Concrete Thinking	205
		3.4	Effects of Perceived Goal Progress	205
	4	Sum	mary	206
	Re	ferenc	ces	206
14	Ef	fects (	of Self-Concept on Subjective QOL	211
	1		Concept Theory	212
	2		cts of Various Self-Concept Dimensions	213
	-	2.1	The Ideal Self.	213
		2.2	The Social Self	214
		2.3	The Deserved Self	215
		2.4	The Minimum-Needs Self	216
		2.5	The Predicted Self	216
		2.6	The Competent Self	217
		2.7	The Aspired Self	218
		2.8	Self-Concept Integration	218
	3		mary	219
	Re		ces	219
15	Ef	fects (	of Social Comparisons on Subjective QOL	223
	1		act of Social Comparisons	223
	2		vational Sources of Social Comparisons	224
		2.1	Self-Enhancement	225
		2.2	Self-Improvement	227
		2.3	Self-Identification	228
		2.4	Fictitious Occurrences	229
		2.5	Integration of Social Comparison Judgments	229
	3		mary	230
			ces	231

#### Part IV Life Domains

16	Do	omair	1 Dynamics	237
	1	Life	Domain Effects on QOL	237
	2	Life	Domain Theories	240
		2.1	Bottom-Up Spillover Theory	240
		2.2	Horizontal Spillover Theory	246
		2.3	Segmentation Theory	249
		2.4	Compensation Theory	249
		2.5	Balance Theory	253
	3	Sum	mary and Conclusion	261
	Re	eferen	ces	263
17	W	ork V	Vell-Being	269
- '	1		at Is Work Well-Being?	269
	-	1.1	Work Well-Being as Meaningful Work	270
		1.2	Work Well-Being as an Affective Response	
			Toward the Work Environment	270
		1.3	Work Well-Being as Ratio of Positive	
			and Negative Affect Experienced at Work	271
		1.4	Work Well-Being as Need Satisfaction	
			Through Organizational Resources	271
		1.5	Work Well-Being as Satisfaction in Work Life	272
		1.6	Work Well-Being Is a Component of the Broader	
			Employee Well-Being Concept	273
		1.7	Job-Specific Well-Being and Context-Free Well-Being	274
		1.8	The European Commission Definition of Quality of Work	274
	2	Doe	s Work Well-Being Contribute Significantly	
		to S	ubjective QOL, and If So How?	275
		2.1	Domain Satisfaction Theories	276
		2.2	Role Theories	279
		2.3	Resource Theories	281
		2.4	Ego-Involvement Theories	282
		2.5	Human Development Theories	283
		2.6	Goal Theories	284
	3		at Are Other Consequences of Work Well-Being?	285
	4		at Are the Predictors of Work Well-Being	
			Subjective QOL?	286
		4.1	The Work Environment	287
		4.2	Employee Characteristics	290
	_	4.3	Work-Related Behaviors	291
	5		1mary	292
	Re	eteren	ces	293

18	Re	esiden	ntial Well-Being	303
	1	Wha	at Is Residential Well-Being?	303
		1.1	Gap Between Actual and Desired Housing	
			and Neighborhood Conditions	304
		1.2	Residents' Attitude Toward Their Living Space	304
		1.3	Residents' Feelings of Gratification	
			from Living in a Specific Place	304
		1.4	Residents' Feelings of Satisfaction	
			with the Community at Large	304
		1.5	Residents' Perceptions/Evaluations/Satisfaction	
			of Community Amenities/Services/Conditions	305
		1.6	Perceptions and Evaluations of the Community	
			by Planners	305
		1.7	Community Pride	308
		1.8	Satisfaction with Dwelling Features	308
	2		s Residential Well-Being Play a Significant	
			e in Subjective QOL?	308
	3	Fact	ors Affecting Residential Well-Being and Subjective QOL	310
		3.1	Institutional Factors	310
		3.2	Social Factors	311
		3.3	Environmental Factors	315
		3.4	Economic Factors	318
	4	Sum	ımary	319
	Re	feren	ces	319
19	M	ateria	al Well-Being	325
	1		at Is Material Well-Being?	325
	1	1.1	Evaluation of One's Financial Situation	325
		1.2	Evaluation of One's Standard of Living	326
		1.3	Feelings of Financial Security	326
		1.4	Objective Indicators of Economic Well-Being	327
		1.5	Consumers' Feelings About Major Goods and Services	327
		1.6	Satisfaction with Acquisition of Consumer Goods/Services	011
		110	and Possession of Major Consumer Durables	327
		1.7	Satisfaction with Specific Categories of Obtained Goods	521
			and Services That Are Purchased Through	
			Local Retail Institutions	328
		1.8	Satisfaction with Acquisition, Preparation,	520
		1.0	Possession, Consumption, Maintenance,	
				328
		1.9		220
		1.7		329
	2	Effe		329
	2	1.9 Effe	and Disposal of Materials Goods Subjective Well-Being Directly Related to a Product's Benefits ct of Material Well-Being on Subjective QOL	328 329 329

	3	Expla	ining the Material Well-Being Effect on QOL	331
		3.1	Bottom-Up Spillover	331
		3.2	Top-Down Spillover	333
		3.3	Compensation	334
		3.4	Self-Determination	334
		3.5	Values	335
		3.6	Need Deprivation	337
		3.7	Social Comparison	337
		3.8	Adaptation	338
		3.9	Gain Versus Loss	339
		3.10	Cognitive Association	339
	4	Predic	ctors of Material Well-Being and QOL	339
		4.1	Objective Financial Circumstances	340
		4.2	Materialism and Compulsive Consumption	342
		4.3	Consumption Life Cycle	344
		4.4	Consumption Life Satisfaction	345
		4.5	Demographics	345
	5	Sumn	nary and Conclusion	346
	Re	ference	2S	347
20	So	cial, Fa	amily, and Marital Well-Being	353
	1		Is Social, Family, and Marital Well-Being?	353
		1.1	Satisfaction with Social Life	353
		1.2	Social Adjustment	354
		1.3	Social Capital	354
		1.4	Social Support	355
		1.5	Family Life Quality	355
		1.6	Satisfaction with Family Life	356
		1.7	Social and Family Functioning	356
		1.8	Family QOL	357
		1.9	Relationship Happiness	357
		1.10	Involvement in and Quality of Romantic Relationship	357
	2	Does	Social, Family, and Marital Well-Being	
		Contr	ibute Significantly to Subjective QOL?	358
	3	Expla	ining the Social/Family/Marital Well-Being	
		Effect	t on Subjective QOL	360
		3.1	The Need to Belong	360
		3.2	Attachment	361
		3.3	The Buffering Effect of Family	361
		3.4	Bottom-Up Spillover	362
		3.5	Horizontal Spillover	362
		3.6	Compensation	362
		3.7	Mattering	363
	4		ts of Social/Family/Marital Well-Being	
		on Ot	her Health Outcomes	364

	5	Predictors of Social, Family, and Marital			
		Well-Being and Subjective QOL	364		
		5.1 Social and Family-Related Factors	364		
		5.2 Individual Difference Factors	366		
		5.3 Factors Dealing with Conflict Between Family and Work	368		
	6	Summary	372		
	Re	ferences	373		
21	He	ealth Well-Being	381		
	1	What Is Health Well-Being?	381		
		1.1 Successful Adjustment to Illness	381		
		1.2 Good Functional Status	382		
		1.3 Perceptions of Low Illness Symptoms	384		
		1.4 Satisfaction with Personal Health	384		
		1.5 Positive Mood and Affect	385		
		1.6 Satisfaction with Personal Health			
		and Related Life Domains	385		
	2	Does Health Well-Being Contribute Significantly			
		to Subjective QOL?	387		
	3	Explaining the Health Well-Being Effect on Subjective QOL	387		
		3.1 Bottom-Up Spillover Theory	388		
		3.2 Homeostatic Control Theory	388		
	4	Predictors of Health Well-Being and Subjective QOL	389		
		4.1 Personal Health Factors	389		
		4.2 Health-Care Factors	390		
		4.3 Psychographics	394		
	5	Summary	395		
	Re	ferences	396		
22	Le	Leisure Well-Being			
	1	What Is Leisure Well-Being?	401		
		1.1 Satisfaction with Leisure Life	401		
		1.2 Satisfaction with Important Dimensions of Leisure Life	402		
		1.3 Perceived Recreation Quality	403		
		1.4 Satisfaction with Leisure Time	403		
		1.5 Satisfaction with a Specific Leisure Event	403		
	2	Does Leisure Well-Being Contribute to Subjective QOL?	405		
	3	Theories Explaining the Link Between Leisure			
		Well-Being and QOL	406		
		3.1 Physiology and Genetics	406		
		3.2 Social Motivation	406		
		3.3 Effectance Motivation	407		
		3.4 Intrinsic Motivation and Flow	407		
		3.5 Telic Versus Paratelic States	408		
		3.6 Sensation Seeking	409		
		3.7 Activity	409		
		3.8 Bottom-Up Spillover	409		

	4	Pred	ictors of Leisure/Subjective Well-Being	410
		4.1	Activity Factors	411
		4.2	Time Factors	411
		4.3	Personality Factors	411
		4.4	Situational Factors	412
	5	Sum	mary	413
	Re	feren	ces	414
23	01	ther D	Oomains Varying in Salience	417
	1		itual Well-Being	417
		1.1	What Is Spiritual Well-Being?	418
		1.2	Does Spiritual Well-Being Affect Subjective	
			Aspects of QOL?	419
		1.3	Are There Other Consequences of Spiritual Well-Being?	421
		1.4	How Does Spiritual Well-Being Influence	
			Subjective Well-Being?	422
		1.5	What Are the Determinants of Spiritual	
			Well-Being and QOL?	423
		1.6	Conclusion	424
	2	Polit	tical and National Well-Being	424
	3	Envi	ronmental Well-Being	426
	4	Educ	cational Well-Being	427
			What Is Educational Well-Being?	427
		4.2	What Is the Relationship Between Educational	
			Well-Being and Life Satisfaction?	429
		4.3	What Are Possible Sources of Educational Well-Being?	430
	5	Sexu	al Well-Being	431
	6	Sum	mary	432
	Re	feren	ces	433

#### Part V Population Segments and QOL

24	Cł	nildre	n, Youth, and College Students and QOL	441
	1	Wha	at Is QOL for Children, Youth, and College Students?	441
		1.1	QOL of Children of Preschool Age	441
		1.2	QOL of Children of Elementary School Age	442
		1.3	QOL of Children of Middle School Age	442
		1.4	QOL of Adolescents	445
		1.5	QOL of College Students	445
	2	Expl	laining Subjective Well-Being Among Children and Youth	446
		2.1	Social Development Theory	446
		2.2	Attachment Theory	447
		2.3	Ecological Theory	447

	3	Fact	ors Affecting the QOL of Children,	
		Yout	th, and College Students	448
		3.1	Situational Factors	449
		3.2	Personality Factors	449
		3.3	Psychographic Factors	453
		3.4	Social Factors	456
		3.5	Socioeconomic and Sociocultural Factors	459
	4	Indi	cators of Children's Well-Being	460
	5		1mary	460
	Re		ces	463
25	El	derlv	and QOL	469
	1		at Is QOL for the Elderly?	469
		1.1	Global Judgments of Life Satisfaction	470
		1.2	Affective and Cognitive Judgments of Well-Being	472
		1.3	Satisfaction of Salient Life Domains	472
		1.4	Satisfaction of Needs Salient to the Elderly	474
	2	Fact	ors Affecting the QOL of the Elderly	477
		2.1	Effects of Health-Related Factors	477
		2.2	Effects of Personal Values	478
		2.3	Effects of Social Factors	479
		2.4	Effects of Socioeconomic Factors	481
		2.5	Effects of Residential Factors	482
	3	Sum	imary	482
	Re		ces	483
26	Tł	ne OC	DL of Women	487
	1		at Is QOL for Women?	487
	2		L of Women	488
	3	Expl	laining Women's QOL	489
	0	3.1	A Biological Explanation	489
		3.2	A Psychological Explanation	490
		3.3	A Cultural Explanation	490
		3.4	A Psychographic Explanation	491
		3.5	A Health-Care Explanation	491
		3.6	A Socioeconomic Explanation	492
		3.7	A Social Role Explanation	492
	4		at Are Important Factors That Influence Women's QOL?	492
	•		Family and Cultural Factors	493
		4.2	Economic and Work-Related Factors	494
		4.3	Residential Factors	495
		4.4	Sexual and Relationship Factors	497
		4.5	Health-Related Factors	498
		4.6	Factors Related to the Feminist Movement	498
	5		mary	499
	-		ces	500
			••••	200

27	The	e QOL of Countries	503	
	1 Comparative Analysis			
	2	Country-Specific Well-Being		
		2.1 China	505	
		2.2 Japan	507	
		2.3 South Korea	507	
		2.4 Hong Kong	508	
		2.5 Singapore	509	
		2.6 Taiwan	510	
	3	Summary	511	
	Re	ferences	512	
28	Oth	ner Population Segments	515	
	1	The QOL of the Disabled	515	
	2	The QOL of Drug Addicts	516	
	3	The QOL of Prostitutes	516	
	4	The QOL of Emergency Personnel	518	
	5	The QOL of Immigrants	519	
	6	The QOL of Teachers	520	
	7	The QOL of Caregivers	521	
	8	Summary	522	
	Re	eferences	523	

#### Part VI Epilogue

29	Inte	egrative Theories of QOL	529
	1	Livability Theory	529
	2	Capability Theory	531
	3	Stocks and Flows	532
	4	The Joyless Economy	534
	5	Quality of the Person + Environment	534
	6	Homeostasis	535
	7	QOL=Happiness, Life Satisfaction, and Absence of Ill-Being	536
	8	The Bidirectional Spillover Model	537
	9	Dynamic Well-Being	538
	10	Ontological Well-Being and the 3P Model	539
	11	The Psychology of QOL	540
	12	Summary	549
	Ref	erences	552
30	Fin	al Thoughts	555
	1	Public Policy Issues	555
	2	The Need to Broaden Our View	558
		2.1 Happiness Maximization Is Not Enough	558
		2.2 The Shortfall of Happiness Research at the Country Level	559

#### Contents

		2.3	The Need to Conjoin Subjective Aspects	
			of QOL with Objective Conditions	560
		2.4	Conjoining Personal Happiness with Objective/	
			Macrolevel Indicators of Societal Well-Being	561
	3	Concl	luding Remarks	562
	4	Sumn	nary	566
	Re	eference	28	567
Арі	oeno	dix: M	easurement Issues	569
	1		ples of Life Satisfaction Measures	
			oyed in Large-Scale National Surveys	569
		1.1	The Eurobarometer	569
		1.2	American Changing Lives	570
		1.3	The British Household Panel Survey	570
		1.4	The Canadian General Social Survey	570
		1.5	The European Social Values Survey	571
		1.6	The German Socio-Economic Panel Survey	571
		1.7	The Household Income and Labour Dynamics	
			in Australia Survey	571
		1.8	The Hungarian Household Panel Survey	571
		1.9	The International Social Survey Programme	572
		1.10	The Latino Barometer	572
		1.11	The Midlife in the US Survey	572
		1.12	The National Child Development Survey	572
		1.13	The National Survey of Families and Households	
			in the USA	573
		1.14	The Social Capital Community Benchmark Survey	
			in the USA	573
		1.15	The Russian Longitudinal Monitoring Survey	573
		1.16	The Swedish Level of Living Survey	573
		1.17	The Swiss Household Panel Survey	574
		1.18	The US General Social Survey	574
		1.19	The World Values Survey	574
		1.20	The Chinese General Social Survey	574
	2	Measu	urement Caveats	574
		2.1	Memory Biases	575
		2.2	Biases Related to Situational Influences	576
		2.3	Biases Related to Interview or Questionnaire Format	576
		2.4	Biases Related to Standard of Comparison	577
		2.5	Biases Related to Scaling Effects	577
		2.6	Biases Related to Mood	577

	2.7 Temporal Stability Problems	578	
	2.8 Biases Related to Social Desirability	579	
3	In Defense of Self-Reports and Global Measures		
	of Life Satisfaction	579	
Re	ferences	581	
Author	Index	585	
Subject	Subject Index		

#### **Author Biography**

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#### Part I Introduction

This part of the book comprises three chapters. The first chapter introduces the reader to the concepts of subjective aspects of quality of life (QOL). There is a plethora of concepts directly related to subjective well-being: life satisfaction, domain satisfaction, positive/negative affect, emotional well-being, hedonic wellbeing, subjective well-being, perceived QOL, happiness, psychological well-being, eudaimonia, authentic happiness, flourishing, positive mental health, psychological happiness, prudential happiness, perfectionist happiness, the good life, among others. The reader is exposed to what the philosophers of happiness have to say about the proliferation of these concepts and their meaning. In essence, philosophers seem to agree that these concepts of subjective aspects of OOL or happiness can be captured using three major concepts: psychological happiness, prudential happiness, and perfectionist happiness. I will show that these three philosophical concepts of happiness do indeed capture the majority of these subjective concepts. *Psychological happiness* seems to capture affective-related concepts of wellbeing such as hedonic well-being, emotional well-being, and positive/negative affect. Prudential happiness is a more macrolevel concept. It incorporates a variety of well-being concepts such as life satisfaction, perceived QOL, domain satisfaction, and subjective well-being. Finally, perfectionist happiness is a more macrolevel concept that seems to capture concepts such as eudaimonia, flourishing, positive mental health, psychological well-being, and personal development. It seems to me that these three major concepts of subjective aspects of well-being reflect a certain level of symmetry or correspondence to Martin Seligman's (2002, 2011) concepts of the pleasant life (i.e., psychological happiness), the engaged life (i.e., prudential happiness), and the meaningful life (i.e., perfectionist happiness). I will discuss this symmetry in the conclusion section of Chap. 1. Also, in describing the major concepts of subjective aspects of QOL, I will expose the reader to examples of measures that have gained a certain level of popularity in the QOL research literature.

Chapter 2 addresses many distinctions made differentiating concepts of subjective aspects of QOL. Many of these distinctions have been made by QOL scholars and supported by empirical evidence. The chapter begins by addressing the distinction between subjective and objective indicators of QOL. The evidence shows that these

two sets of indicators are not highly correlated, which provides ammunition to the argument that both sets of indicators are necessary to paint a complete picture of OOL in relation to a particular population segment. Another distinction is between inputs and outcomes of well-being. Empirical research shows that these are interrelated in a hierarchical fashion. That is, input indicators of well-being can be construed as lower-level goals in a goal hierarchy, whereas outcome indicators as higher-level goals. Furthermore, inner versus outer indicators of well-being are distinguished from one another. Inner goals are within the individual, whereas outer goals are related to the environment. Research has also shown that the construct of happiness is distinctly different from life satisfaction. The measurement of happiness seems to be more affective, whereas the measurement of life satisfaction is more cognitive. As such, empirical evidence has shown that the determinants of happiness are not the same determinants of life satisfaction. We then turn to the concept of subjective well-being and show the reader how it has been treated as an umbrella concept to cover both cognitive and affective dimensions of well-being. In that vein, I make an attempt to help the reader develop an appreciation of the concept of subjective well-being by showing how it can serve as an integrative framework involving three major dimensions: (1) cognitive versus affective concepts of well-being, (2) concepts of well-being that focus on positive versus negative aspects of well-being, and (3) short-term versus long-term concepts of wellbeing. I then conclude the chapter by discussing the emergent concepts of eudaimonia and psychological well-being-they are emergent from the concept of subjective well-being. In other words, I argue based on the research literature that eudaimonia and psychological well-being go above and beyond our traditional and early notion of subjective well-being. The eudaimonia concepts of well-being reflect a long-term perspective of well-being that focuses not only on subjective well-being (in the traditional sense) but also on personal and moral development.

Chapter 3 focuses on reviewing the OOL research literature on the effects of QOL concepts such as hedonic well-being, life satisfaction, and eudaimonia on a variety of personal, social, organizational, and societal outcomes: health; achievement and work; and social relationships, prosocial behavior, trust, and future happiness. This is very important because this discussion is designed to help the reader understand the growing importance of the psychology of QOL. The consequences of QOL are far reaching; they impact not only people's lives but also society at large. The main argument is that the understanding of the psychology of QOL should help public policy officials and decision makers in both the private and public sectors make better decisions, more effective decisions, the kind of decisions that could enhance societal outcomes. The take-away message is that the study of the psychology of QOL is far more important than initially recognized. Embracing the science of QOL should help policy makers make better decisions in many areas of endeavor across many basic science disciplines (economics, psychology, sociology, biology, etc.) and the applied sciences (public policy, public administration, political science, management, marketing, accounting, applied psychology, applied sociology, social work, hospitality and tourism management, leisure studies, sports and recreation, health and medicine, urban planning and architecture, communication studies, wildlife

management, education, etc.). I end this chapter by discussing the research concerning the level of happiness that is optimal. In other words, the research I review attempts to answer the question: Are people who are happiest experience higher levels of well-being compared to people who are moderately happy and least happy? The reason why this question is being addressed is because there seems to be a hint of evidence suggesting that moderately happy people are likely to experience higher levels of motivation to achieve than the most happy. If so, interventions and programs should be designed to enhance happiness but up to an optimal point. Read the chapter.

#### References

Seligman, M. E. P. (2002). Authentic happiness: Using the new positive psychology to realize your potential for lasting fulfillment. New York: The Free Press.

Seligman, M. E. P. (2011). Flourish: A visionary new understanding of happiness and well-being. New York: The Free Press.

#### **Chapter 1 Philosophical Foundations, Definitions, and Measures**

In this chapter, I will make an attempt to sensitize the reader to the study of subjective aspects of quality of life (QOL) by addressing the philosophical foundations of QOL concepts such as happiness, positive and negative affect, emotional wellbeing, life satisfaction, subjective well-being, perceived QOL, psychological wellbeing, and eudaimonia. In doing so, definitions will be offered. I hope that these definitions will come to life when I describe example measures of these concepts.

#### 1 Happiness Is Both a Philosophical and Psychological Concept

Jeremy Bentham (1789/1969), the founder of the moral philosophy of utilitarianism, viewed happiness as a consequence of choice among alternative courses of action. His famous moral dictum of *choosing the action that leads to the greatest happiness of the greatest number* illustrates his view of happiness. Happiness is a state of being that people experience as a result of action by oneself or others. Russell (1930/1975), another utilitarian philosopher and ethicist, asserted that people who experience pleasure from seeing others being happy become happy too.

It is important to note that many philosophers have addressed the issue of happiness. Happiness to most philosophers is not simply a psychological matter; it is an evaluative matter. It concerns the conditions of leading a good and moral life. Therefore, it is not a psychological phenomenon but a phenomenon of ethics (Haybron, 2000). Happiness to philosophers such as Aristotle and Thomas Jefferson requires more than a state of mind. People can be deluded to be happy by religion. Many religions promise happiness in the here and now as well as in the "afterlife." Do people who "discover" religion find true happiness? A man lives in dire poverty and in wretched material conditions may find solace in religion. Is this man happy? Not according to some philosophers. For example, Aristotle viewed happiness as

living in a manner that actively expresses excellence of character or virtue (Aristotle, 1962/1986). Thus, one can be happy by expressing excellence of character (the essence of the good and moral life), not by being cheerful and serene (feeling happy).

#### 2 Happiness as a Strong and Universal Motive

Philosophers have long addressed this question. The consensus seems to be that happiness is a universal motive that guides much of human behavior. In the words of one philosopher:

All men seek happiness. There are no exceptions. However, different the means they may employ, they all strive towards this goal. The reason why some go to war and some do not is the same desire in both, but interpreted in two different ways. They will never take the least step except to that end. This is the motive of every act of every man, including those who go and hang themselves (Pascal, 1995, p. 45; originally published in 1669).

William James, the father of modern psychology, once said:

How to keep, how to gain, how to recover happiness is ... for most men at all times the secret motive for all they do (James, 1902, p. 76).

Empirically speaking, surveys have documented the importance of happiness as a strong and universal motive relative to other motives. Consider the following studies by Ed Diener (the founder of the subjective well-being research movement) and his colleagues. Diener, Sapyta, and Suh (1998) conducted a study that surveyed college students in 41 countries in which one of the survey items instructed respondents to rate the importance of happiness as a goal in life on a 7-point scale where 7 reflects "extraordinarily important and valuable." The average rating was 6.39, indicating that happiness is extremely important as a life goal. Another study by Diener and Oishi (2004) found that "being happy" is considered to be more important than having a good health, a high income, being attractive, and even more important than experiencing love and finding meaning and purpose in life. Furthermore, Diener and Oishi (2006) conducted a large international survey involving 10,000 respondents from 48 nations and found that happiness is rated very important in comparison to other desired end states such as success, intelligence/knowledge, and material wealth.

Yet another study focusing on the American public, King and Napa (1998) reported that Americans consider happiness in their judgment of what is a good life to be more relevant than wealth and moral goodness.

#### **3** Bentham Versus Aristotle

QOL researchers have long argued that QOL can be construed *a la* Bentham or *a la* Aristotle (e.g., Graham, 2011). QOL in the Benthamite tradition is essentially *contentment*, whereas QOL in the Aristotelian sense is a *meaningful and fulfilling life*.