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Management VS. Employees

How Leaders Can Bridge the
Power Gaps That Hurt Corporate
Performance

Hayes Drumwright

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Management vs. Employees: How Leaders Can Bridge the Power Gaps That Hurt Corporate Performance

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Advance Praise for *Management vs. Employees*

“Hayes Drumwright is a world-class entrepreneur. And in this direct, provocative, and honest book, he describes both the path of his life and the route all of us can take to build something big. Along the way, he shows that a leader’s ultimate job is not to shield people from risk, but to help them learn and grow.”

—Daniel H. Pink, *The New York Times* bestselling author of *Drive* and *To Sell Is Human*

*“I believe a person who can turn a negative into a positive can never be defeated—this is brilliantly illustrated in *Management vs. Employees*. Hayes Drumwright shares his stories of success, and, importantly, failure with a rare rawness that you will be grateful for again and again.”*

—Greg McKeown, *The New York Times* bestselling author of *Essentialism: The Disciplined Pursuit of Less*

“This is a raw, transparent, and courageous book about the deeper issues that prevent leaders from doing what they really want to do. Hayes takes us on a trip through his own discovery and leaves us with advice and counsel that is practical and challenging. Brace yourself.”

—Patrick Lencioni, CEO, The Table Group; bestselling author of *The Five Dysfunctions of a Team* and *The Advantage*

Dedicated to:

Mason

Carter

Trevor

Brinley

Never stop becoming...

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About the Author



Hayes Drumwright has been a serially successful entrepreneur for over 20 years. He has also had his fair share of failure. His innate ability to grow companies organically was proven at Trace3, where he took the company from an idea and \$100 of his own money to revenues in excess of \$500M. Drumwright is co-founder and CEO of POP, Inc., a SaaS platform that empowers organizations to safely source problems, distribute accountability for solving them, and create buy-in for initiatives in order to scale the business. He is a founding partner in InstantScale, an investment firm focused on early stage start-ups from Silicon Valley. He is also a founder of one of the top cult Cabernet brands in Napa Valley, Memento Mori Winery. In 2010, Hayes

was named the Ernst & Young Entrepreneur of the Year in Orange County and the Desert Regions, California. Drumwright currently serves on the board of Trace3 and POP, Inc. as Chairman, and at Memento Mori as a director and founder. He holds a BS in Business Administration from Boston University.

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I would like to thank God for never giving me more failure than I could handle. There were times I thought it was too much, but the perspective gained from failing makes us who we are.

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