Jens Velten

Screening Foreign Direct Investment in the EU

Political Rationale, Legal Limitations, Legislative Options



European Yearbook of International Economic Law

EYIEL Monographs - Studies in European and International Economic Law

Volume 26

Series Editors

Marc Bungenberg, Saarbrücken, Germany Christoph Herrmann, Passau, Germany Markus Krajewski, Erlangen, Germany Jörg Philipp Terhechte, Lüneburg, Germany Andreas R. Ziegler, Lausanne, Switzerland EYIEL Monographs is a subseries of the European Yearbook of International Economic Law (EYIEL). It contains scholarly works in the fields of European and international economic law, in particular WTO law, international investment law, international monetary law, law of regional economic integration, external trade law of the EU and EU internal market law. The series does not include edited volumes. EYIEL Monographs are peer-reviewed by the series editors and external reviewers.

Jens Velten

Screening Foreign Direct Investment in the EU

Political Rationale, Legal Limitations, Legislative Options



Jens Velten Hamburg, Germany

ISSN 2364-8492 ISSN 2364-8406 (electronic)
European Yearbook of International Economic Law
ISSN 2524-6658 ISSN 2524-6666 (electronic)
EYIEL Monographs - Studies in European and International Economic Law
ISBN 978-3-031-05602-4 ISBN 978-3-031-05603-1 (eBook)
https://doi.org/10.1007/978-3-031-05603-1

Doctoral thesis, Leuphana University Lüneburg, 2021

© The Editor(s) (if applicable) and The Author(s), under exclusive license to Springer Nature Switzerland AG 2022

This work is subject to copyright. All rights are solely and exclusively licensed by the Publisher, whether the whole or part of the material is concerned, specifically the rights of translation, reprinting, reuse of illustrations, recitation, broadcasting, reproduction on microfilms or in any other physical way, and transmission or information storage and retrieval, electronic adaptation, computer software, or by similar or dissimilar methodology now known or hereafter developed.

The use of general descriptive names, registered names, trademarks, service marks, etc. in this publication does not imply, even in the absence of a specific statement, that such names are exempt from the relevant protective laws and regulations and therefore free for general use.

The publisher, the authors and the editors are safe to assume that the advice and information in this book are believed to be true and accurate at the date of publication. Neither the publisher nor the authors or the editors give a warranty, expressed or implied, with respect to the material contained herein or for any errors or omissions that may have been made. The publisher remains neutral with regard to jurisdictional claims in published maps and institutional affiliations.

This Springer imprint is published by the registered company Springer Nature Switzerland AG The registered company address is: Gewerbestrasse 11, 6330 Cham, Switzerland

Acknowledgements

Writing this book was an exciting journey and enriching experience, and it is now my great pleasure to thank all those who made this possible.

I would, first of all, like to thank my supervisor Professor Jörg-Philipp Terhechte for his outstanding support throughout my entire research project. Further, I would like to thank Professor Jelena Bäumler and Professor Christian Tams for their detailed reviews and helpful feedback on this book.

In addition, I am deeply thankful for the inspiring visiting research stays at Columbia Law School, New York, and the Centre for Trade and Economic Integration ('CTEI') of the Graduate Institute, Geneva. In particular, I would like to thank Professor Petros Mavroidis and Professor Karl Sauvant, my sponsors at Columbia Law School, for their excellent and thought-provoking classes on WTO law and the economics of FDI as well as many enriching discussions on my research. A special thank you also goes to Professor Joost Pauwelyn as the supervisor of my research stay at the CTEI for his valuable feedback and for giving me the opportunity to present my research at one of the CTEI's Geneva International Economic Law Sessions. Further, I would like to thank all those at Columbia Law School, the CTEI, and the WTO for the inspiring, motivating discussions on my research and beyond.

I am also very grateful for the generous scholarship of the German Academic Scholarship Foundation (*Studienstiftung des Deutschen Volkes*) which allowed me to make my research a truly independent project.

Last but not least, I would like to thank my family and friends for their endless support throughout this project. Dieser Dank gilt natürlich ganz besonders meinen Eltern, ohne die nicht nur die Promotion, sondern auch der gesamte Weg dorthin unmöglich gewesen wären.

Hamburg, Germany February 2022 Jens Velten

Contents

1			on
2	Sett	ing Ou	t the Background of FDI Screening in the EU
	2.1		cal Background
		2.1.1	Competition Concern
		2.1.2	Reciprocity Concern
		2.1.3	Harmful Investor Concern
			2.1.3.1 Defence Sector
			2.1.3.2 Critical Infrastructure, Technology, Inputs
			2.1.3.3 Strategic Infrastructure, Technology, Inputs
		2.1.4	Private Information Concern
		2.1.5	Conclusion
	2.2	Econo	omic Background
		2.2.1	What Is FDI from an Economic Perspective?
			2.2.1.1 FDI as MNE Activity and as Capital Movement
			2.2.1.2 Different FDI Categories
			2.2.1.3 Categorizing the EU and Member States Concerns
			Vis-à-Vis Foreign Investors
		2.2.2	Host Country Effects of M&A FDI
			2.2.2.1 FDI as Source of Capital
			2.2.2.2 Technology and Knowledge Transfer
			2.2.2.3 Enhancing Production and R&D Capacities,
			Employment, Competition
			2.2.2.4 Access to Foreign Markets and Integration in
			Global Production Networks
			2.2.2.5 Mixed Effects of M&A FDI from Developing
			Countries
		2.2.3	Consequences of Mixed Host Country Effects for Legal
			Analysis

viii Contents

	2.3	Legisl	ative Bac	kground		34
		2.3.1	Screenin	ng Regulation	on	35
		2.3.2			Regulation Proposal	39
		2.3.3			reening Landscape in the EU with an	
					-Based Screening Ground: 'Security or	
						41
	2.4	Defini			eening Mechanism in Light of the	
		Conce	rns Vis-à	-Vis Foreig	n Investors	41
		2.4.1	Foreign	Direct Inve	estment	42
		2.4.2	Foreign	Direct Inve	estment and Foreign Investor	44
		2.4.3	FDI Scr	reening Med	hanism	47
	2.5				s as a Reflection of the Political,	
		Econo	mic, and	Legislative	Background	50
	Refe	erences.				52
3	FDI	Screen	ing Mecl	hanisms on	the Grounds of 'Security or Public	
					bublic Security'	57
	3.1				s Based on the Screening Regulation's	
					Order': An Interpretation in Accordance	
					· · · · · · · · · · · · · · · · · · ·	58
		3.1.1			ty or Public Order' in Accordance with	
					· · · · · · · · · · · · · · · · · · ·	59
		3.1.2			n Interpreting the GATS Exceptions	
					Interests' and 'Public Order'	63
			3.1.2.1		ive Means in WTO Law	63
			3.1.2.2		Departure to Interpret 'Essential Security	
				Interests'	and 'Public Order'	67
		3.1.3	'Essenti		Interests' Pursuant to Art XIVbis	
			GATS.			69
			3.1.3.1	Definition		71
				3.1.3.1.1	Russia—Traffic in Transit and Saudi	
					Arabia—Protection of IPR	73
				3.1.3.1.2	Developing a Test for	
					Subparagraph (i)	75
				3.1.3.1.3	Significant Limits for Non-hard-core	
					Services of Subparagraph (i)	82
			3.1.3.2	Conseque	nces for Screening Regulation's Scope:	
					Harmful Investor Concern Regarding	
				Hard Core	e and Dual-Use Defence Sector	82
		3.1.4	'Public		uant to Art XIV(a) GATS	85
			3.1.4.1		ntal Interest of Society	85
				3.1.4.1.1	Case Law	86
					Developing the Case Law Further	87

Contents ix

			3.1.4.1.3	2			
				Concerns Vis-à-Vis Foreign			
				Investors	89		
		3.1.4.2	Genuine a	and Sufficiently Serious Threat	92		
			3.1.4.2.1	EU—Energy Package: Lenient			
				Interpretation of 'Genuine Threat'	92		
			3.1.4.2.2	Further Elaborating the Definition of a			
				Genuine and Sufficiently Serious			
				Threat	95		
			3.1.4.2.3	Concerns Vis-à-Vis Foreign			
			3.11.11.2.3	Investors	98		
		3.1.4.3	GATS No	otion of 'Public Order': Unfit for the Vast			
		3.1.4.3		of FDI of Concern	100		
	3.1.5	'Security		Order' Pursuant to WTO Law:	100		
	3.1.3		•	ing Ground Only in Parts	100		
3.2	EDI S			s Based on the TFEU Exception 'Public	100		
3.2				Laception Tubic	102		
	3.2.1	Fundam	antal Intera	st of Society	102		
	3.2.1	3.2.1.1		Law: Little Clarity	104		
		3.2.1.1	3.2.1.1.1	· · · · · · · · · · · · · · · · · · ·	105		
			3.2.1.1.1		100		
		2 2 1 2		The Unclear ECJ Judgments	100		
		3.2.1.2		ng Case Law: 'Public Policy or Public Narrower Than Their GATS			
			•		100		
		2 2 1 2	Counterpa	urt	108		
		3.2.1.3		nces for FDI Screening Mechanisms:	1.00		
	2.2.2	.		Scope	109		
	3.2.2			iently Serious Threat	110		
		3.2.2.1		Law Poses High Threshold of Genuine	110		
					110		
		3.2.2.2		g Case Law Further	112		
		3.2.2.3		nces for FDI Screening Mechanisms:			
			_	tly Higher Hurdles	113		
	3.2.3	,					
		wer Than 'Security or Public Order'	115				
	3.2.4 Broader Interpretation of 'Public Policy or Public Securi						
		Third-Country Settings?					
		3.2.4.1		amental Freedom Protection of Third-			
				DI: Broader Interpretation of Art 65(1)(b)			
				One of Several Issues	116		
		3.2.4.2		nterpretation of Art 65(1)(b) TFEU:			
				iate Gateway for Taking Third-Country			
				ties into Account	119		
3.3				Options Largely Unfit to Address the			
	Conce	rns Vis-à	-Vis Foreig	n Investors	121		
Refe	rences				122		

x Contents

4					n Broader Grounds Than 'Security or	107	
						127	
	4.1	-			ning Mechanisms: EU or Member	129	
		4.1.1			ial Policy Pursuant to Arts 3(1)(e), 207(2)	129	
		4.1.1				130	
		4.1.2			rket Competence Pursuant to Arts 63(1),	150	
		4.1.2			J	132	
		4.1.3			nflict Between Exclusive Common	132	
			Commercial Policy and Shared Internal Market				
				•	• • • • • • • • • • • • • • • • • • • •	133	
	4.2	Flexib			ng Mechanisms Pursuant to EU Law	136	
		4.2.1			ddressee of the Fundamental		
						138	
		4.2.2	Persona	l Scope of I	Freedoms of Capital Movement and		
			Establis	hment	*	139	
			4.2.2.1	Sufficient	Link Between Foreign Investor		
				and EU		140	
				4.2.2.1.1	Freedom of Capital Movement Pursuant		
					to Art 63(1) TFEU	141	
				4.2.2.1.2	Freedom of Establishment Pursuant to		
					Arts 49 and 54 TFEU	141	
			4.2.2.2	_	tates and Public Undertakings	144	
				4.2.2.2.1	Member States in the Personal Scope of		
					the Fundamental Freedoms	145	
				4.2.2.2.2	Foreign States as Beneficiaries of the		
					Fundamental Freedoms	147	
				4.2.2.2.3	Foreign Public Undertakings as		
					Beneficiaries of the Fundamental	1.40	
			4.2.2.3	In diament II	Freedoms	148	
			4.2.2.3		undamental Freedom Protection for avestors?	151	
				4.2.2.3.1	Freedom of Establishment	151	
				4.2.2.3.1	Freedom of Capital Movement	153	
			4.2.2.4		ersonal Scope with Minor Consequences	133	
			7.2.2.7		J's Flexibility to Screen FDI	154	
		4.2.3	Substan		of the Freedoms of Capital Movement and	15 1	
		1.2.3				155	
			4.2.3.1		ovement Within the Meaning of Art 63(1)		
				-		157	
			4.2.3.2		nent Within the Meaning of Art 49		
				TFEU		158	
				4.2.3.2.1		158	

Contents xi

		4.2.3.2.2	Denning Establishment in Case of	
			Partial M&A Transactions	160
		4.2.3.2.3	Partial M&A Transactions as	
			Establishment If They Give Definite	
			Influence	166
		4.2.3.2.4	The Freedom of Capital Movement	100
		1.2.3.2.1	Notion of FDI in Art 49 TFEU	166
	4.2.3.3	Delimiting	g the Freedoms of Capital Movement and	100
	4.2.3.3		nent: Parallel or Exclusive Application in	
			ne Erga Omnes Effect of Art 63(1)	
		_	· · · · · · · · · · · · · · · · · · ·	168
			Militar Court of Court I	108
		4.2.3.3.1	Making Sense of Case Law on	
			Delimiting the Freedoms of Capital	
			Movement and Establishment	170
		4.2.3.3.2	Developing a Delimitation Test	179
		4.2.3.3.3	Summarizing the Delimitation Test for	
			Arts 49 and 63(1) TFEU	192
	4.2.3.4		Investor Perspective: Jeopardizing the	
			on Test?	193
	4.2.3.5		nd 63(1) TFEU: Widely Overlapping	
			d Scopes for FDI, Exclusive Applicability	
			TFEU in Third-Country Cases	195
4.2.4	Applyin	g the Findin	ngs to FDI Screening Mechanisms: Two	
	Policy C	Options		196
4.2.5	Art 64(2	2) and (3) T	FEU: Wide Substantial Flexibility to	
	Regulate	e FDI with	High Procedural Hurdles	198
	4.2.5.1	'Movemen	nt of Capital to or from Third	
		Countries	—What Is Third-Country Capital	
		Movemen	t?	199
	4.2.5.2	No Signifi	cant Substantial Limits	201
		4.2.5.2.1	Art 64(2) and (3) TFEU Limited to	
			Grandfathered Measures Pursuant to Art	
			64(1) TFEU?	201
		4.2.5.2.2	Proportionality Requirement as a	
			Substantial Limit to Art 64(2) and (3)	
			TFEU?	203
	4.2.5.3	Procedura	l Limits for Measures 'Which Constitute a	_00
	2.3.3		wards' in Liberalization	205
	4.2.5.4		nces for FDI Screening Mechanisms:	200
	2.3. 1	-	l Flexibility with Limitations	207
4.2.6	Excursu		ental Rights as Minor Limitations to FDI	201
			eme	200

xii Contents

	4.2.7			Order'—But Compromises on Their		
				antial Scopes	210	
4.3	Flexib	ility for F	DI Screeni	ng Pursuant to International Economic		
	Law.				211	
	4.3.1	Relevant International Economic Law: Agreements on FDI				
		Establis	hment to W	Thich the EU Is Party	213	
		4.3.1.1	Exclusion	by Content: Agreements Covering the		
			Establishn	nent of Foreign Investors	213	
		4.3.1.2	Exclusion	by Party: Agreements to Which the EU Is		
			Party		216	
			4.3.1.2.1	Agreements Concluded by the EU or the		
				EC	216	
			4.3.1.2.2	Member State Agreements with Third		
				Countries	218	
		4.3.1.3	Focus on	EU Agreements Liberalizing the		
			Establishr	nent of Foreign Investors	219	
	4.3.2	Internati	ional Econo	mic Law Obligations on Foreign Investor		
		Establis	hment		219	
		4.3.2.1		lurilateral Agreements	220	
			4.3.2.1.1	EU-Vietnam FTA	221	
			4.3.2.1.2	CETA	223	
			4.3.2.1.3	Recent Developments: EU-UK Trade		
				and Cooperation Agreement and EU-		
				China CAI	225	
			4.3.2.1.4	FTAs as Significant Limits for EU FDI		
				Screening Mechanisms Vis-à-vis		
				Partner Countries—EU-China CAI as an		
				Outlier	229	
		4.3.2.2	WTO Agr	reements: GATS with the Potential to		
			Widely Li	beralize FDI	230	
			4.3.2.2.1	Agreements on Trade in Goods: GATT		
				1994 and TRIMs Agreement	230	
			4.3.2.2.2	TRIPS Agreement	233	
			4.3.2.2.3	GATS	234	
		4.3.2.3	Focus on t	the Multilateral GATS as Legal Limitation		
			to the EU	's Flexibility to Screen FDI	236	
	4.3.3	The Sco		ATS	237	
		4.3.3.1	Measures		238	
		4.3.3.2	Affecting		239	
		4.3.3.3	Trade in S	Services	241	
			4.3.3.3.1	Supply of a Service Through FDI	242	
			4.3.3.3.2	FDI as Commercial Presence	244	
			4.3.3.3.3	(Potential) Trade in Services	246	

Contents xiii

	4.3.3.4	CATO: Greening Mechanisms Largery Fan in the
404	D 1	GATS's Scope
4.3.4		at Specific GATS Commitments: National Treatment,
		Access, and Domestic Regulation
	4.3.4.1	Art XVI GATS: Market Access Obligation
		4.3.4.1.1 FDI Screening Mechanism as
		Legislative Measure
		4.3.4.1.2 Individual Screening Decision
	4.3.4.2	Art XVII GATS: National Treatment
		Obligation
		4.3.4.2.1 <i>De Jure</i> Differentiation Between Like
		Foreign and Domestic Investors
		4.3.4.2.2 Less Favourable <i>Treatment</i>
		4.3.4.2.3 FDI Screening Mechanisms as <i>De Jure</i>
		Discrimination
	4.3.4.3	Art VI GATS: Obligations for Domestic
		Regulation
	4.3.4.4	The EU's Sectoral Commitments
		4.3.4.4.1 Test to Determine Relevant NT Sector
		Commitments for FDI
		4.3.4.4.2 Electricity Transmission and
		Distribution Services
		4.3.4.4.3 Artificial Intelligence Services
	4.3.4.5	De Jure NT Discrimination Preventing Cross-
	1.5.115	Sector FDI Screening Mechanisms
4.3.5	General	Obligation: Most-Favoured Nation Clause
1.5.5	4.3.5.1	De Jure Discrimination of Investors from Non-FTA
	4.5.5.1	Countries
	4.3.5.2	De Facto Discrimination of Investors from
	7.5.5.2	Countries of Concern
		4.3.5.2.1 Like Service Suppliers
		4.3.5.2.2 Less Favourable Treatment
		4.3.5.2.3 An Alternative Approach to the Non-
		discrimination Test
	4.3.5.3	
	4.3.3.3	
126	D., 1''.	Facto MFN Discrimination
4.3.6		hary Result: Wide GATS Scope, Significant
		ons from the NT Obligation, Potential MFN
4 2 7		
4.3.7		at Grounds of Exception for MFN Violation: Arts V(1)
		V(c) GATS
	4.3.7.1	Art V(1) GATS: Differentiating Between FTA
		Partners and Other Third Countries

xiv Contents

	4.3.7.2	Art XIV(c) GATS: Justifying De Facto	
		Discrimination of Investors from Countries of	
		Concern	285
		4.3.7.2.1 To Secure Compliance with GATS-	
		Consistent Laws and Regulations	287
		4.3.7.2.2 Necessity Test	289
		4.3.7.2.3 Art XIV(c) GATS: No Promising	
		Ground of Exception for MFN	
		Discrimination	294
		ications for FDI Screening Mechanisms	295
		s for FDI Screening Mechanisms According to Four	•
			298
	References		300
5	Conclusion		313
	References		320
Та	hles of Cases		321
14		stice: Judgments and Opinions of Advocates	321
			321
		odies: Reports and Related Documents	324
		man Rights	328
	-		328
T.	bles of I spielotion		329
1 a			329
			329
			331
			332
Ta		olicy Documents	335
			335
			337
		and Related Organizations	338
	Documents of Other I	nternational Organizations	339
Bi	bliography		341

List of Abbreviations

AG Advocate General at the ECJ
BIT Bilateral Investment Treaty

CFIUS Committee on Foreign Investment in the United States

Commission European Commission

Council Council of the European Union

CPC UN Provisional Central Product Classification of

1990 (for more details, see Bibliography)

DSB WTO Dispute Settlement Body ECJ European Court of Justice

EU European Union

EU Schedule Schedule of Specific Commitments in the GATS of

the EU, GATS/SC/157

FATF Financial Action Task Force FDI Foreign direct investment FTA Free trade agreement

Global Forum on Transparency and Exchange of

Information for Tax Purposes

IEC International Electrotechnical Commission

IMF International Monetary Fund IPA Investment Protection Agreement

IPL International Private Law

ISO International Organization for Standardization

M&A Merger and acquisition MNE Multinational enterprise

MFN Most-favoured-nation treatment

NT National treatment

OECD Organisation for Economic Co-operation and

Development

Parliament European parliament
R&D Research and Development
RTA Regional trade agreement

xvi List of Abbreviations

Scheduling Guidelines Guidelines for the Scheduling of Specific

Commitments under the General Agreement on Trade in Services (see for more details List of WTO

Documents)

Sectoral Classification List Services Sectoral Classification List by WTO Group

of Negotiations on Services (see for more details List

of WTO Documents)

SOE State-owned enterprise

UN United Nations

UNCTAD United Nations Conference on Trade and

Development

WTO World Trade Organization

Chapter 1 Introduction



Foreign Direct Investment ('FDI') from third countries—a desired investment form to boost the EU's economy or a threat to important EU and Member States interests that is to be defeated? The answer obviously depends on the concrete FDI at issue, but also differs on a more general level among the actors in the EU and Members States. While some tend to emphasize the economic advantages of FDI, others rather stress the risks FDI poses to certain societal interests. In any case, however, concerns vis-à-vis FDI in the EU have been rising and the screening of FDI has been identified as a key policy response.

To begin with, the EU and Member States concerns vis-à-vis foreign investors derive from a variety of major policy challenges. The most discussed challenge is the current shift in international relations towards a multipolar geoeconomic world order. The power of countries like the United States and some European countries, which shaped the world order after World War II, is challenged by other countries—most importantly: China. Conflicts in this new multipolar world are increasingly permeating the economic field. National interests and geopolitical goals are pursued by economic, rather than military instruments, and economic transactions are evaluated based on their effect on national interest. In line with this development, the EU is now seeking 'strategic autonomy', and is regarding China as a 'strategic

¹For the notion 'multipolar world order' see e.g. Commission, 'Reflection Paper on Harnessing Globalisation' COM (2017) 240 final, p. 12. See also Lippert et al. (2019), pp. 27–33. This book was written before Russia's invasion of Ukraine in February 2022. It does therefore not specifically discuss this event and its implications.

²Commission, COM (2017) 240 final (n. 1) p. 16, ('economic diplomacy'). Wigell (2016), pp. 135–136; Roberts et al. (2019), p. 657. With an analysis of China's emergence and its role in geoeconomics, Blackwill and Harris (2016), ch 4.

³For this definition of 'geoeconomic' see Blackwill and Harris (2016), p. 20.

⁴The notion 'strategic autonomy' is alia used in EU, 'Shared Vision, Common Action: A Stronger Europe: A Global Strategy for the EU's Foreign and Security Policy' (28 June 2016), pp. 9, 19, 46;

[©] The Author(s), under exclusive license to Springer Nature Switzerland AG 2022

J. Velten, *Screening Foreign Direct Investment in the EU*, EYIEL Monographs - Studies in European and International Economic Law 26,

2 1 Introduction

competitor' and 'systemic rival'. As another result, foreign investors are increasingly perceived as agents of rivalling third-country governments. Again, this is particularly prevalent in the case of China, since its government is closely cooperating with Chinese companies to achieve ambitious industrial policy goals.

Another important policy challenge to which FDI screening in the EU responds is digitalization. Digitalization is contributing to redistributing global technological and economic leadership. Economies that shaped the industrial era are challenged by emerging economies that embrace, foster, and promote new, fast changing digital solutions and services. In addition, the protection of private information, especially personal data, is gaining paramount importance. It is also against this background that EU actors promote technological and digital sovereignty.

A very recent policy challenge is the Covid-19 crisis, which caused major disruptions in inter alia international relations. Exporters seized large parts of medical products, countries were supporting research activities of 'their' companies in search of a vaccine, and the amount of international trade generally dropped. As a result, many actors in the EU questioned the reliability of global value networks, in particular for the supply of vital medical products such as pharmaceuticals and hospital equipment. ¹¹

Many trading partners of the EU responded to these three challenges—a shift in international relations, digitalization, and the Covid-19 crisis—by increasing

Council, 'Council Conclusions on Security and Defence in the context of the EU Global Strategy' 9178/17, pp. 5, 18; Commission and High Representative of the Union for Foreign Affairs and Security Policy, 'EU-China - A Strategic outlook' (Joint Communication) JOIN (2015), pp. 5, 8; Commission, 'A New Industrial Strategy for Europe' (Communication) COM (2020) 102 final, pp. 3, 13. Strategic autonomy may be defined as the 'ability to set one's own priorities and make one's own decisions in matters of foreign policy and security' as well as to be a rule-giver, rather than a rule-taker at the international level, see Lippert et al. (2019), p. 5.

⁵Commission and High Representative of the Union for Foreign Affairs and Security Policy, 'EU-China - A Strategic outlook' (Joint Communication) JOIN (2015), p. 5, reaffirmed by European Council, 'Conclusions of European Council Meeting (1 and 2 October 2020)' EUCO 13/20, para. 26.

⁶Accordingly, foreign ownership of domestic firms is under scrutiny, see Commission, 'Foreign Direct Investment in the EU: Following up on the Commission Communication "Welcoming Foreign Direct Investment while Protecting Essential Interests" of 13 September 2017' (Commission Staff Working Document) SWD (2019) 108 final, pp. 7–15.

⁷Wu (2016); Buckley et al. (2018), p. 14.

⁸Wübbeke et al. (2016). See in particular the Belt and Road Initiative; on this e.g. van der Putten et al. (2016); Chaisse and Matsushita (2018).

⁹ See Cavelty (2019), who discusses this under the concept of 'cyber-security'.

¹⁰See e.g. Commission, 'A Union that Strives for More. My Agenda for Europe: Political Guidelines for the Next European Commission 2019-2024' (16 July 2019), p. 13; Commission, 'A European Strategy for Data' (Communication) COM (2020) 66 final, 5, p. 16; European Parliamentary Research Service (2020).

¹¹Commission, 'Guidance to the Member States concerning Foreign Direct Investment and Free Movement of Capital from Third Countries, and the Protection of Europe's Strategic Assets, ahead of the Application of Regulation (EU) 2019/452 (FDI Screening Regulation)' (Communication) COM (2020) 1981 final.

1 Introduction 3

barriers to trade and investment. ¹² This in turn gives rise to a fourth policy challenge for the EU. The success of many EU businesses depends on open markets abroad to export their products. The EU thus has a strong interest to keep foreign markets open and to further liberalize them. This is even more so, since the EU itself is relatively open to foreign investors, and hence demands a similar degree of openness from its trading partners. The importance of this policy goal for the EU is well illustrated by the recent compromise on a Comprehensive Agreement on Investment with China ('EU-China CAI'), which was reached despite major political differences. ¹³ The EU-China CAI therefore remains significant even though its ratification is currently on hold in particular due to differences between EU and China over China's treatment of the Uyghur population. ¹⁴

Finally, the EU is confronted with a crisis of multilateralism—a system to regulate globalization that the EU by nature cherishes and promotes, ¹⁵ and of which it is benefitting largely. For example, multilateral responses to the above outlined policy challenges are often lacking. Instead, bi- and plurilateral agreements are surging, ¹⁶ and trade policy is increasingly 'geopoliticized', ¹⁷ inter alia by invoking security exceptions to exert national interests despite conflicting obligations of international law. ¹⁸

In light of these major policy challenges, it is possible to identify four main concerns that the EU and Member States have vis-à-vis investors from third-countries (together 'EU and Member States concerns vis-à-vis foreign investors')—and which of course differ among the different actors in the EU. The concerns are related sometimes to the investors themselves, sometimes to their perceived role as representatives or even instruments of their home-country governments.¹⁹

¹²UNCTAD (2019), pp. 3–4; OECD (2020a), pp. 6–7; OECD (2020b), pp. 3–5.

¹³So far, the EU and China have agreed on the most important aspects, but the concrete scope of commitments remains uncertain, see Commission, 'EU-China Comprehensive Agreement on Investment: The Agreement in Principle' (30 December 2020) https://trade.ec.europa.eu/doclib/cfm/doclib_section.cfm?sec=120 accessed 2 February 2022.

¹⁴See e.g. Ni (2021).

¹⁵Art 21(1) subpara. 2, (2)(h) TEU.

¹⁶WTO, 'Regional Trade Agreements: Database: "RTAs Currently in Force" https://rtais.wto.org/UI/charts.aspx accessed 2 February 2022, which is based on Art XXIV GATT 1994 and Art V GATS, and shows an increase from 213 Regional Trade Agreements ('RTAs') in force in 2010 to 305 in 2020.

¹⁷Meunier and Nicolaidis (2019), pp. 105–109, with a critical review of literature on the 'politicization of trade'.

¹⁸See e.g. current WTO panel proceedings *US—Steel and Aluminium Products*, in which seven WTO members filed complaint against the US. The seven WTO members are Turkey (DS564), China (DS 544), the EU (DS 548), Norway (DS 552), Russia (DS 554), India (DS 547), and Switzerland (DS 556). Mexico (DS 551) and Canada (DS 550) found a mutual solution with the US, and thus dropped their complaint. Describing this development Prazeres (2020), pp. 142–144.

¹⁹For a different categorization of concerns see Moberg and Hindelang (2020), pp. 1430–1431, who omit a reference to competition and private information, but add general 'market economy

4 1 Introduction

First, the EU and Member States are concerned that foreign investors may distort competition in the internal market. Namely, foreign investors might be subject to less stringent competition and state aid rules in their home countries than the EU imposes. Part of this concern is also that foreign governments might use state aid to facilitate investments in sectors that are of strategic importance in the current geoeconomic shift.

Second, the EU and Member States are increasingly reluctant to accord foreign investors a treatment that the investors' home countries do not reciprocate to EU investors.

Third, there is concern that the investor or her home-country government pursues an objective that may harm specific EU interests, which are crucial to defend given the above-outlined policy challenges. These EU interests seek to protect assets deemed particularly sensitive. They reach from narrow defence, to 'critical',²⁰ and most broadly 'strategic'²¹ assets.

Fourth, the foreign investor's investment may generally undermine the protection of EU citizens' private information, inter alia by information transfer to the investor's home country where the EU's data protection standards do not apply.

To meet the EU and Member States concerns vis-à-vis foreign investors, the EU has identified FDI screening mechanisms as a key policy response. ²² In 2019 the EU adopted Regulation 2019/452 'establishing a framework for the screening of foreign direct investments into the Union' ('Screening Regulation'). ²³ In particular, the Screening Regulation provides a framework for mechanisms to screen investment on the grounds of 'security or public order' at Member State level. It entered into full effect on 11 October 2020. In addition, a new screening mechanism may already be underway: On 5 May 2021, the European Commission ('Commission') has submitted the 'Proposal for a Regulation of the European Parliament and of the Council on foreign subsidies distorting the internal market' ('Foreign Subsidies Regulation Proposal'), a mechanism specifically addressing investment in EU companies that

concerns' due to SOEs and the concern to render existing Member State screening mechanisms ineffective. See also Zwartkruis and de Jong (2020), pp. 450–453, based on different concepts of security.

²⁰The term 'critical' was first used in the EU to designate 'critical infrastructures' that needed particular protection vis-à-vis terroristic threats, see Council Directive 2008/114/EC of 8 December 2008 on the identification and designation of European critical infrastructures and the assessment of the need to improve their protection (Critical Infrastructure Directive) [2008] OJ L 345/75.

²¹The notion 'strategic' stems from the EU's Foreign and security policy—namely, the concept of 'strategic autonomy'. 'Strategic' is e.g. used in Arts 22(1) subpara. 1, 26(1) subpara. 1 TEU. For the concept of 'strategic autonomy' see n. 4.

²²Other policy responses that focus on foreign investment are inter alia generally prohibiting investment in certain sectors, maintaining state monopolies or specific state rights in sensitive sectors, and ongoing risk assessment, see OECD (2020a), pp. 18–19; Zwartkruis and de Jong (2020), pp. 453–454.

²³ Art 1(1) Regulation (EL) 2019/452 of the European Parliament and of the Council of 19 March

²³ Art 1(1) Regulation (EU) 2019/452 of the European Parliament and of the Council of 19 March 2019 establishing a framework for the screening of foreign direct investments into the Union (Screening Regulation) [2019] OJ L 79/I/1.

1 Introduction 5

is facilitated by foreign subsidies.²⁴ Both mechanisms provide one main common and one different cornerstone.

Both screening mechanisms focus on Foreign *Direct* Investment ('FDI') through mergers and acquisitions ('M&A'). This focus derives from the EU and Member States concerns vis-à-vis foreign investors. All four concerns focus on investors who obtain a certain level of influence on an EU company. This level of influence is well-described by the concept of FDI. Foreign *Direct* Investment offers effective participation in the management and control of the target, whereas the other main investment form, portfolio investment, only seeks short-term financial gain. ²⁵ *M&A* FDI, as opposed to greenfield investment, is an investment into an *existing* domestic asset, and thus addresses the concerns' focus on existing EU companies.

Both mechanisms, however, differ on the grounds on which they screen M&A FDI. The Foreign Subsidies Regulation Proposal specifically targets M&A FDI that is facilitated by foreign subsidies. The Screening Regulation, on the other hand, proposes to screen FDI on the rather imprecise, seemingly broad screening ground of 'security or public order'.

Indeed, while the Foreign Subsidies Regulation Proposal may be a prelude to more interest-specific FDI screening mechanisms, the current landscape of investment screening in the EU after the Screening Regulation is still circling around the notions of security and public order. The Screening Regulation leaves essentially two legislative options to the Member States in order to meet their concerns vis-à-vis foreign investors through FDI screening: an FDI screening mechanism based on the Screening Regulation and its screening ground 'security or public order', or on the ground of exception to the freedom of capital movement 'public policy or public security' within the meaning of Art 65(1)(b) TFEU.²⁶

This gives rise to the question: If Member States choose to meet their concerns vis-à-vis foreign investors by screening FDI, are the available legislative options, FDI screening mechanisms on the grounds of 'security or public order' and 'public policy or public security', consistent with this political rationale? In other words, can EU and Member States in fact meet their concerns vis-à-vis foreign investors with screening mechanisms on these grounds? It will be argued that this is not the case, since these screening grounds come with major legal limitations pursuant to EU and International economic law.

As a result, the EU and Member States may be inclined to adopt alternative legislative options for FDI screening mechanisms that go beyond the screening grounds circling around the notions of security and public order. Yet, do the EU and Member States have the flexibility to adopt such broader FDI screening mechanisms? The legal limitations for broader legislative options are mainly determined

²⁴Commission, 'Proposal for a Regulation of the European Parliament and of the Council on foreign subsidies distorting the internal market' COM (2021) 223 final.

²⁵Art 2(1) Screening Regulation.

²⁶Overall, there are four options, which will be discussed below. For a brief analysis see Velten (2020b).

6 1 Introduction

by the EU's and Member States' obligations vis-à-vis third countries and foreign investors pursuant to EU primary law—namely, the freedoms of capital movement and establishment in Arts 63(1) and 49 TFEU—as well as International economic law, in particular the GATS.

This book will address both questions on current and alternative legislative options for FDI screening mechanisms based on a doctrinal analysis of the relevant laws, case law, and scholar contributions. Where necessary and appropriate to provide a conclusive answer, the following will submit new definitions and tests. This includes inter alia a definition of 'essential security interests' and 'public order' pursuant to Arts XIV*bis* and XIV(a) GATS, a test on the delimitation of the freedoms of capital movement and establishment, the interpretation of Art 64(2) and (3) TFEU, as well as the definition of several GATS notions in light of FDI as trade in services. As the questions suggest, the EU and Member States concerns vis-à-vis foreign investors will not be questioned, but become the theoretical framework through which the EU's and Member States' flexibility to screen FDI is assessed.

This book differs in mainly three ways from other scholar contributions on FDI screening and the related legal questions.²⁷

First, the book is written against the background of the recent Screening Regulation. The regulation not only adds another legislative option for FDI screening mechanisms, but also has significant implications on the EU's and Member States' flexibility to adopt broader FDI screening mechanisms pursuant to EU primary law. Second, the book will answer both questions in light of not only EU law, but also International economic law, in particular WTO law. An in-depth analysis of International economic law in the context of FDI screening has, as far as known not been done so far. The analysis will not only address the recent WTO panel reports on the WTO security exceptions—namely Saudi Arabia—IPR Protection and Russia—Traffic in Transit, but also provide an overview of the consequences of the recent EU-UK Trade and Cooperation Agreement and a possible EU-China CAI. Third, the book is more policy-oriented than other legal scholar contributions. It will

²⁷On the Screening Regulation see in particular Herrmann (2019), de Kok (2019), Korte (2019), Schill (2019), Bourgeois and Malathouni (2020), Cremona (2020), Fassion and Natens (2020), Moberg and Hindelang (2020), Hindelang and Moberg (2021).

²⁸The above-cited contributions focus on analyzing the Screening Regulation, but mostly without looking at the Member States' implementation of the Screening Regulation or future mechanisms at EU level.

²⁹Only Geiger (2013) provides a rather detailed analysis, but omits a discussion of WTO case law and of most available literature. With a brief WTO law analysis in the Screening Regulation's context, see Fassion and Natens (2020).

³⁰ Saudi Arabia—Measures concerning the Protection of Intellectual Property Rights, Panel Report (16 June 2020) WT/DS567/R, WTO Online Database doc no 20-4200, on Art 73(b)(iii) TRIPS, the adoption of the report has been suspended by agreement of both parties, see communications from Saudi Arabia (WT/DS567/9) and Qatar (WT/DS567/9) both of 7 January 2022.

³¹Russia—Measures Concerning Traffic in Transit, Panel Report (5 April 2019) WT/DS512/R, WTO Online Database doc no 19-2105, on Art XXI(b)(iii) GATT.

1 Introduction 7

analyze the potential of FDI screening mechanisms as an appropriate policy means to meet the EU and Member States concerns vis-à-vis foreign investors. Accordingly, the book will determine the legal limitations of current options for FDI screening mechanisms and define alternative legislative options that comply with the limitations set by EU law and International economic law.

In concreto, this book will proceed in three parts.

Chapter 2 will set out the background of FDI screening in the EU from a political, economic, and legislative perspective. Section 2.1 will identify and further explain the four EU and Member States concerns vis-à-vis foreign investors. Section 2.2 will examine the economic background of FDI generally and, more concretely, of the FDI at focus of the EU and Member States concerns. This provides context to the political and legislative background, and already lays the basis for subsequent legal arguments, especially in the realm of the freedom of capital movement. Section 2.3 will map the legislative landscape of FDI screening in the EU. It will identify essentially two current options for screening grounds in FDI screening mechanisms at Member State level: either 'security or public order' within the meaning of the Screening Regulation, or 'public policy or public security' pursuant to Art 65(1) (b) TFEU. Finally, Sect. 2.4 translates the different perspectives into definitions of FDI, Foreign investor, and FDI Screening mechanism that will be the basis for the following analysis.

Chapters 3 and 4 of the book will deal with the two above-posed questions in turn: Can FDI screening mechanisms based on the currently available screening grounds meet the EU and Member States concerns vis-à-vis foreign investors? And if not, do the EU and Member States have the flexibility to adopt broader FDI screening mechanisms?

Accordingly, Chap. 3 will assess the Member States' flexibility to screen FDI pursuant to the available screening grounds 'security or public order' and 'public policy or public security'. Section 3.1 will interpret the Screening Regulation to argue that its screening ground 'security or public order' must be interpreted in accordance with Arts XIV*bis* and XIV(a) GATS. It will then conclude that a so interpreted screening ground fails to considerably meet the EU and Member States concerns vis-à-vis foreign investors. ³² Section 3.2 will find that the second option for Member States, FDI screening on the grounds of 'public policy or public security' pursuant to Art 65(1)(b) TFEU, is even narrower than the Screening Regulation option. Hence, both current FDI screening options for Member States fail to significantly meet the EU and Member States concerns.

Chapter 4 will therefore assess whether the EU and Member States have the flexibility to adopt FDI screening mechanisms on broader grounds than 'security or public order'. The assessment will be based on FDI Screening mechanisms as defined in Sect. 2.4 against the political, economic, and legal background of FDI screening in the EU.

³²Section 2.1 was in parts pre-published as Velten (2020a).

8 1 Introduction

Section 4.1 will determine the competence for FDI Screening mechanisms on broader grounds than 'security or public order'. Section 4.2 will then analyze the limits to such FDI Screening mechanisms pursuant to EU law—namely, the freedoms of capital movement and establishment, and Art 64 TFEU as a ground of exception. The limits deriving from International economic law will be assessed by Sect. 4.3. An overview of possible obligations will analyze a variety of different legal sources, including EU Free Trade Agreements ('FTAs'), the EU-UK Trade and Cooperation Agreement, and a possible EU-China CAI. Nevertheless, the most relevant agreement for the theses submitted in this book remains the WTO's GATS: Sect. 4.3 will therefore focus on the GATS's scope, its obligations, and grounds of exception beyond Arts XIVbis and XIV(a) GATS. Both Sects. 4.2 and 4.3 will show that the EU's flexibility to adopt FDI Screening mechanisms depends on their personal and substantial scope. Section 4.4 will therefore summarize the legislative options for FDI Screening mechanisms that ensure maximum flexibility to define a broader screening ground than 'security or public order'.

Finally, Chap. 5 will summarize the main findings and recapitulate how these reflect the political and legislative background of FDI screening in the EU as well as the rationale of the uni-, bi-, pluri-, and multilateral obligations of EU and Member States to grant FDI and Foreign investors access to the internal market. On this basis, the book will also point to alternative policy means that may complement FDI Screening mechanisms to more effectively meet EU and Member States concerns vis-à-vis foreign investors.

References

Blackwill RD, Harris JM (2016) War by other means: geoeconomics and statecraft. A council on foreign relations book. Harvard University Press, Cambridge

Bourgeois JHJ, Malathouni E (2020) The EU regulation on screening foreign direct investment: another piece of the puzzle. In: Bourgeois JHJ (ed) EU framework for foreign direct investment control. Kluwer Law International, Alphen aan den Rijn, pp 169–191

Buckley PJ, Clegg LJ, Voss H, Cross AR, Liu X, Zheng P (2018) A retrospective and agenda for future research on Chinese outward foreign direct investment. J Int Bus Stud 49:4–23. https://doi.org/10.1057/s41267-017-0129-1

Cavelty MD (2019) Cyber-security. In: Collins A (ed) Contemporary security studies, 5th edn. Oxford University Press, Oxford, pp 410–426

Chaisse J, Matsushita M (2018) China's 'Belt And Road' Initiative: mapping the world trade normative and strategic implications. J World Trade 52:163–185

Cremona M (2020) Regulating FDI in the EU legal framework. In: Bourgeois JHJ (ed) EU framework for foreign direct investment control. Kluwer Law International, Alphen aan den Rijn, pp 31–55

de Kok J (2019) Towards a European framework for foreign investment reviews. Eur Law Rev 44: 24–48

European Parliamentary Research Service (2020) Digital sovereignty for Europe. EPRS Ideas Paper. https://www.europarl.europa.eu/thinktank/en/document.html?reference=EPRS_BRI (2020)651992. Accessed 2 Feb 2022

- Fassion J, Natens B (2020) The EU proposal for FDI control: the WTO on the sidelines? In: Bourgeois JHJ (ed) EU framework for foreign direct investment control. Kluwer Law International, Alphen aan den Rijn, pp 121–134
- Geiger F (2013) Beschränkungen von Direktinvestitionen aus Drittstaaten. Nomos, Baden-Baden Herrmann C (2019) Europarechtliche Fragen der deutschen Investitionskontrolle. Zeitschrift für europarechtliche Studien 22:429–476. https://doi.org/10.5771/1435-439X-2019-3-429
- Hindelang S, Moberg A (eds) (2021) YSEC yearbook of socio-economic constitutions 2020: A Common European Law on Investment Screening (CELIS). YSEC Yearbook of Socio-Economic Constitutions. Springer, Cham
- Korte S (2019) Regelungsoptionen zum Schutz vor Fremdabhängigkeiten aufgrund von Investitionen in versorgungsrelevante Unternehmen. WiVerw (GewA):79–141
- Lippert B, von Ondarza N, Perthes V (2019) European strategic autonomy: actors, issues, conflicts of interests. SWP research paper 4. https://www.swp-berlin.org/fileadmin/contents/products/research_papers/2019RP04_lpt_orz_prt_web.pdf. Accessed 2 Feb 2022
- Meunier S, Nicolaidis K (2019) The geopoliticization of European trade and investment policy. J Common Mark Stud 57:103–113. https://doi.org/10.1111/jcms.12932
- Moberg A, Hindelang S (2020) The art of casting political dissent in law: the EU's framework for the screening of foreign direct investment. Common Mark Law Rev 57:1427–1460
- Ni V (2021) EU parliament 'freezes' China trade deal over sanction. The Guardian. https://www.theguardian.com/world/2021/may/20/eu-parliament-freezes-china-trade-deal-over-sanctions. Accessed 2 Feb 2022
- OECD (2020a) Acquisition- and ownership-related policies to safeguard essential security interests: current and emerging trends, observed designs, and policy practice in 62 economies'. OECD Secretariat. Paris
- OECD (2020b) Investment screening in times of COVID-19 and beyond. OECD Secretariat, Paris Prazeres TL (2020) Trade and national security: rising risks for the WTO. World Trade Rev 19: 137–148. https://doi.org/10.1017/S1474745619000417
- Roberts A, Choer Moraes H, Ferguson V (2019) Toward a geoeconomic order in international trade and investment. J Int Econ Law 22:655–676. https://doi.org/10.1093/jiel/jgz036
- Schill SW (2019) The European Union's foreign direct investment screening paradox: tightening inward investment control to further external investment liberalization. Leg Issues Econ Integr 46:105–128
- UNCTAD (2019) National security-related screening mechanisms for foreign investment: an analysis of recent policy development. Investment Policy Monitor 22. https://investmentpolicy.unctad.org/publications/1213/investment-policy-monitor-special-issue%2D %2D-national-security-related-screening-mechanisms-for-foreign-investment-an-analysis-of-recent-policy-developments. Accessed 2 Feb 2022
- van der Putten F-P et al (2016) Europe and China's New Silk Roads: a report by the European Think-tank Network on China (ETNC). https://merics.org/de/studie/europe-and-chinas-new-silk-roads. Accessed 2 Feb 2022
- Velten J (2020a) The investment screening regulation and its screening ground 'security or public order'. CTEI Working Paper Series. https://repository.graduateinstitute.ch/record/298429. Accessed 2 Feb 2022
- Velten J (2020b) FDI screening regulation and the recent EU guidance: what options do Member States have?. Columbia FDI Perspective 284. http://ccsi.columbia.edu/publications/columbiafdi-perspectives/. Accessed 2 Feb 2022

10 1 Introduction

Wigell M (2016) Conceptualizing regional powers' geoeconomic strategies: neo-imperialism, neo-mercantilism, hegemony, and liberal institutionalism. Asia Europe J 14:135–151. https://doi.org/10.1007/s10308-015-0442-x

- Wu M (2016) The 'China, Inc.' challenge to global trade governance. Harv Int Law J 57:261–324
 Wübbeke J et al (2016) Made in China 2025: the making of a high-tech superpower and the consequences for industrial countries. MERICS Papers on China 2. https://merics.org/de/studie/made-china-2025-0. Accessed 2 Feb 2022
- Zwartkruis W, de Jong B (2020) The EU regulation on screening of foreign direct investment: a game changer? Eur Bus Law Rev 31:447–474

Chapter 2 Setting Out the Background of FDI Screening in the EU



Assessing the EU's and Member States' flexibility to screen FDI from a legal perspective requires to understand the broader background of FDI screening in the EU. Therefore, this chapter will start by setting out the political, economic, and legislative background of FDI screening in the EU (Sects. 2.1–2.3), before defining its key notions FDI and FDI Screening mechanism (Sect. 2.4).

Section 2.1 maps out the political background by identifying and further explaining the EU and Member States concerns vis-à-vis foreign investors. These concerns are the reasons for the recent shift in the EU towards a stricter stance on incoming FDI. Therefore, they serve as the theoretical framework through which this book assesses the EU's and Member States' flexibility to screen FDI.

To better understand the forms of FDI that are at the centre of the EU and Member States concerns vis-à-vis foreign investors, Sect. 2.2 will lay out the economics of FDI. In addition, the economic analysis will question an important argument that is often invoked when interpreting legal provisions, namely Fundamental freedoms: FDI generally contributes to economic growth and development, and thus deserves protection by any legal provisions that is intended to further economic growth and development. Based on this argument, some want to grant as much legal protection to FDI as possible.

Against the political and economic background, Sect. 2.3 will lay out the legislative background of FDI screening in the EU. It will present and explain the actions that the EU has taken so far in order to meet the concerns vis-à-vis foreign investors. This includes first and foremost the Screening Regulation that has become an important option for a legal basis for Member State FDI screening mechanisms. Section 2.3 will conclude that the currently available options for FDI screening

mechanisms in the EU all circle around the notions of security and public order as screening grounds.

Last, anticipating the shortcomings of such FDI screening mechanisms to meet the EU and Member States concerns vis-à-vis foreign investors that Chap. 3 will reveal, Sect. 2.4 will look beyond the Screening Regulation. It will therefore explore alternatives to central notions of FDI screening, deduced from the EU and Member States concerns vis-à-vis foreign investors. The accordingly defined notions of FDI, Foreign investor, and FDI Screening mechanisms will be used in Chap. 4 to assess the EU's and Member States' flexibility to screen FDI pursuant to EU and International economic law.

2.1 Political Background

The political rationale behind FDI screening in the EU is manifold and differs widely among the relevant actors; Commission, European Parliament ('Parliament'), and Council of the European Union ('Council'); as well as among and within Member States. For example, some put more emphasis on the economic advantages and are afraid that FDI screening may deter FDI they so urgently need. This is particularly true for capital scarce Member States. Others rather stress the risks FDI poses to certain societal interests. The EU and Member States concerns as such are nevertheless, at least to some extent, shared among the relevant actors as was shown during the process to adopt the Screening Regulation. The discussions around the Screening Regulation allow to identify four main concerns vis-à-vis foreign investors. One may therefore conclude that, if the EU or Member States choose to screen FDI, it is to meet these concerns.

On this premise, the two central questions arise that this book seeks to answer: Do current FDI screening mechanisms, namely the Screening Regulation, allow the EU and Member States to meet the concerns vis-à-vis foreign investors? And if not, do the EU and Member States have the flexibility to adopt new FDI screening mechanisms that do meet these concerns? The EU and Member States concerns vis-à-vis foreign investors therefore become the benchmark for the legal assessment of the Screening Regulation and the EU's and Member States' flexibility to screen FDI generally.

Hence, Sect. 2.1 lays out the point of departure for this book. To identify the EU and Member States concerns vis-à-vis foreign investors, the following sections will analyze the political discussions around FDI screening. By linking the concerns vis-à-vis foreign investors to FDI screening, the EU and Member States themselves set these concerns as a benchmark for the effectiveness of FDI screening—at least to some extent. The following thus omits to question the concerns' validity, but will

¹Bismuth (2020), p. 106, lists Ireland, Spain, Portugal, Greece, and the 'Nordic countries'. For the mixed picture of FDI effects on host countries see Sect. 2.2.2.

only categorize the concerns in order to provide the political rationale behind the legislative and facilitate the legal assessment of the above two questions.²

The section will be divided according to the four main concerns vis-à-vis foreign investors: (1) foreign investors distorting competition in the EU (competition concern), (2) the foreign investors' home countries failing to accord EU investors a treatment similar to that the EU accords to 'their' investors (reciprocity concern), (3) foreign investors operating the FDI in a way that harms the EU and Member States interests (harmful investor concern), and (4) harm to EU citizens' private information (private information concern).

2.1.1 Competition Concern

The first main concern of the EU and Member States that led to a stricter stance on FDI inflows is about foreign investors who may distort competition in the internal market. Generally, EU and Member States are concerned that foreign investors may not be subject to the same competition rules, especially regarding state aid, in the form of either direct subsidies, or indirect financial or non-financial support. Accordingly, the foreign investor may have an advantage vis-à-vis EU competitors who must respect the strict competition rules in the EU, namely the competition rules for public undertakings in Art 106 TFEU as well as the general prohibition of competition-distorting state aid in Art 107 TFEU. Naturally, this concern mostly relates to State-Owned Enterprises ('SOEs'), even though private firms may receive similar state support. 5

More concretely, the competition concern may play out in two phases of FDI. The first phase is the undertaking of the FDI as such. With access to public funding an investor may have a competitive advantage over other investors. In particular, a subsidized foreign investor, whether an SOE or not, will be able and willing to pay a much higher prize for the FDI target than EU investors who are bound by EU competition rules. As a result, FDI deals are undertaken that would otherwise not have been possible. This does not only deprive other potential investors of FDI targets, but also risks to distort the efficient allocation of resources.⁶

²For the former see Sect. 2.3; for the latter see Chaps. 3 and 4.

³The following is in part based on Velten (2020a). Some authors suggest another categorization of concerns, see Chap. 1, n. 19.

⁴Parliament, 'Report on the Proposal for a Regulation of the European Parliament and of the Council establishing a framework for screening of foreign direct investments into the European Union (COM (2017) 487)' A8-0198/2018, amendment 44; Commission, 'Welcoming Foreign Direct Investment while Protecting Essential Interests' (Communication) COM (2017) 494 final, p. 5.

⁵Miroudot and Ragoussis (2013), p. 60; Martini (2008), p. 316; Weller (2008), p. 858.

⁶Commission, 'White Paper on Levelling the Playing Field as regards Foreign Subsidies' COM (2020) 253 final, p. 7.

Similar risks occur in the phase after the FDI has taken place. A foreign investor who is not subject to rules similar to Arts 106 and 107 TFEU may provide the FDI target with means that would not be available under normal competitive conditions. Hence, the FDI target may use these additional means to the detriment of its competitors. In other words, EU firms and sectors that had been privatized or at least submitted to strict competition rules now risk to be re-nationalized or (re-) monopolized. Economic gains that privatization and strict competition rules were supposed to bring might thus get lost.

To address the competition concern, the EU and Member States may be inclined to screen FDI specifically from investors who are more likely to have received state support that would violate EU competition rules. An alternative may be to compare competition rules of the EU to those of other states. Investors from states that are found to provide less competition protection, namely regarding state aid, may be (more strictly) screened.

Both scenarios explain why the competition concern often focuses on investors from China and Russia, as well as the United Arab Emirates, Qatar, and Kuwait. The economies of all these states are characterized by governments that take a much more interventionist approach towards private business decisions than the EU or Member States, without having competition rules in place that are comparable to Arts 106, 107 TFEU.

Often this consideration is boiled down to focusing on foreign SOE investors. This reduction, however, neglects two aspects. First, in the EU SOEs also play a prominent role; the actual concern is about the lack of competition laws that prevent market distortions. Second, public ownership is the clearest and most obvious, but by far not the only form of government intervention on a company's business decisions. Informal networks of private businesses and the government can have the same competition distorting effect. These informal networks are particularly important in China where public-private relations are not necessarily a matter of ownership, but informal *lishu* relationships. 11

⁷Martini (2008), p. 322; Weller (2008), p. 858; Geiger (2013), p. 70.

⁸Commission, 'Foreign Direct Investment in the EU: Following up on the Commission Communication "Welcoming Foreign Direct Investment while Protecting Essential Interests" of 13 September 2017' (Commission Staff Working Document) SWD (2019) 108 final, pp. 56–57.

⁹Commission, 'Reflection Paper on Harnessing Globalisation' COM (2017) 240 final, p. 15; Commission, COM (2017) 494 final (n. 4), pp. 5, 6.

¹⁰See Commission, SWD (2019) 108 final (n. 8), p. 61, which first focuses on FDI of SOEs, before adding a paragraph on state influence generally, arguing that the influence could take place in state-owned and private companies.

¹¹Buckley et al. (2018), p. 14.