

**HOW**  **TO**  
**WORK WITH**  
**AND**  
**LEAD PEOPLE**

**NOT LIKE \***  
**YOU**



**PRACTICAL SOLUTIONS FOR  
TODAY'S DIVERSE WORKPLACE**

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**KELLY McDONALD**



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**KELLY McDONALD**

**WILEY**

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*To Sally Shoquist Dunham  
My friend then.  
My friend now.  
And to your dad, for teaching us  
both the beauty of the  
written word.*



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## **PART I**

# Working with People Not Like You: How to Build Relationships and Foster Connections across Different Cultures and Values